Thursday 24 June 2010	
08.00 - 08.30	REGISTRATION
08.30 - 08.40	WELCOME AND FORUM OPENING Giovanni Schiuma – University of Basilicata, Italy
08.40 - 08.50	WELCOME FROM THE MAYOR  Salvatore Adduce – Mayor of the town of Matera
08.50 - 09.30	ART-KNOWLEDGE-LAB
09.30 - 10.20	KEYNOTE SPEECH  Rob McLean – MatrixLinks, Canada  "Value Stream Dynamics and IC in the New Business Landscape"
10.20 - 10.50	COFFEE BREAK
10.50 - 12.30	PARALLEL SESSIONS
	KNOWLEDGE-BASED MODELS FOR POLICY-MAKING moderators: Ettore Bolisani, Enrico Scarso
	Tan Yigitcanlar, Muna Sarimin, Roisin McCartney Strategizing knowledge-based urban development: knowledge city transformations of Brisbane, Australia
	Marco Bettiol, Eleonora Di Maria, Roberto Grandinetti Market extension and KIBS knowledge profiles: knowledge production, codification and transfer
	Francesca Gambarotto, Ettore Bolisani, Enrico Scarso Mapping Knowledge Territories for Development Policies
	Anca Bocanet, Cristina Ponsiglione Exploration-Exploitation Trade-off in a Complex Environment
	Rjean Landry, Nabil Amara Knowledge and Technology Transfer Business Models
	THE INTELLECTUAL CAPITAL DYNAMICS COMPLEX IN SME CLUSTERS moderators: Blanca Martins, Patrick Humphreys, Kay Alwert
	Blanca Martins, Kay Alwert, Patrick Humphreys Is there a future for SME clusters in highly dynamic business landscapes?
	Markus A. Petermann, Thomas Meiwald, Udo Lindemann Inter-firm knowledge transfer in the industrial goods industry An empirical study of distribution and protection mechanisms
	Eidi Cruz-Valdivieso What are the elements of the Flow Process that allow a successful collaboration and enhancement of Intellectual Capital between SMEs in a changing business context?
	Nunzia Carbonara, Antonio M. Petruzzelli, Daniele Rotolo The Role of Heterogeneity on the Innovative Capability of Geographical Clusters
	Aelita Skaržauskiene Systems Thinking as a Platform for Business Performance in a Complex World
	INTELLECTUAL CAPITAL IN SERVICE ORGANIZATIONS moderators: Antti Lönnqvist, Daniela Carlucci
	Harri Laihonen  Mobilizing knowledge assets - knowledge flows as the concrete embodiments of knowledge transfer
	Jonna Käpylä, Harri Laihonen, Antti Lönnqvist, Daniela Carlucci Defining knowledge-intensity as an organisational characteristic through knowledge assets
	Mariolina Longo, Matteo Mura Innovation adoption in hospitals. Does intellectual capital matter?
	Oscar Tamburis, Isabella Bonacci, Angelo Rossi Mori, Marta Mazzeo Information Intellectual Capital in the Healthcare Sector: designing strategies for the knowledge management
	Panayiotis H. Ketikidis, Cristina Bulata, Lambros Lazuras The Intellectual Capital – Environmental Practices and Performance and their Relationships in the Romanian

**Banking Sector** 

# KNOWLEDGE MANAGEMENT AND PROJECT MANAGEMENT: WHICH RELATIONSHIPS?

moderators: Ernesto De Nito, Paolo Canonico, Gianluigi Mangia

#### **Arthur Pantelides**

Modelling Corporate/Subsidiary Knowledge Transfer and Its Impact on International Project Management Success

#### Kai U. Koskiner

Boundary Objects as Knowledge Co-ordinating Mechanisms in the Systems Integrator Type Project-based Companies

#### Svein S. Andersen. Dag Vidar Hanstad

Organizing for optimal performance Norway's participation in Vancouver Olympics

#### Dezhi Wu, Katia Passerini

Using Knowledge-Based Taxonomies To Understand Time-Management Strategies: Implications For Knowledge-Intensive Organizations

#### Vincenza Esposito, Alessia Berni, Mario Pezzillo Iacono

Project management, innovation processes and local development: an empirical research on Italian agro-food system

# 12.30 - 14.00 LUNCH

# 14.00 – 15.40 PARALLEL SESSIONS

#### **ERDF RENEWABLES PROJECT DISSEMINATION**

moderator: Maria Weir

#### Mhairi Wardner

Project VIA -Valuing Intellectual Assets in Renewable Energy Sector SMEs in the Highlands and Islands of Scotland

#### **Maurice Alphandary**

Project VIA - Project Consultant's View

#### **Graham Bibby**

Project VIA - A Case Study of AWS Ocean Energy

# Giovanni Schiuma, Antonio Lerro, Roberto Linzalone

Statistical data of the research report

# **Robert Huggins**

Evaluation of the VIA project

# INTELLECTUAL CAPITAL DYNAMICS AND SME SUPERIOR PERFORMANCE

moderators: Manfred Bornemann, Markus Will, Cornelia Meyer

# Susanne Durst, Stefan Wilhelm

Knowledge Management in Practice: Insights into a medium-sized enterprises exposure to knowledge loss

# Jose D. Garca-Merino, Gerardo Arregui-Ayastuy, A. Rodriguez-Castellanos, Belen Vallejo-Alonso

The Different Motivation in Financial Valuation of Intangibles and their Implications

# Irinja Mäenpää, Raimo Voutilainen, Olavi Uusitalo

Intellectual capital risk management in SMEs: managing human capital risks with insurances

# Inae Wulf

Intellectual Capital and company value assessment of SMEs

# Bice Della Piana, Lucia Velotti, Mario Veniero

University-Industry Network: an empirical study

# INTELLECTUAL CAPITAL AND VALUE CREATION IN HEALTHCARE. IMPLICATIONS FOR THEORY AND PRACTICE

moderators: Emanuele Lettieri, Matteo Mura

# Luisa Varriale, Paola Briganti, Maria Ferrara, Rosaria La Peruta

Organizational conflict and knowledge creation: a multiple method study in the health care system in Italy

# Roberta Romano

Knowledge Networks in healthcare sector: intellectual capital and innovation

# Virpi Sillanpää, Harri Laihonen

Managing Intellectual Capital in Non-profit Elderly Care Organizations

# Assunta Lacroce, Teresa Cetani, Rocco Reina, Marzia Ventura

A healthcare project: Managing knowledge through electronic medical recorder

# Emanuele Lettieri, Matteo Mura, Giovanni Radaelli, Nicola Spiller

Intellectual Capital and Performance Improvement in Healthcare: Opening the Black Box  $\,$ 

# SCIENCE-TO-BUSINESS MARKETING AND SUCCESSFUL RESEARCH COMMERCIALISATION: INTELLECTUAL CAPITAL AND UNIVERSITY AND INDUSTRY EXCHANGES

moderator: Thomas Baaken

# Alessandro Muscio, Antonio Dottore, Gianluca Nardone

Market for innovations: complexity and diversity of business needs in the agro-food industry

#### Klaus Backhaus, Matthias Koch

Practical Relevance of Marketing Research: Exploring Practitioner's Perception of Practical Relevance

#### Inge Lambrecht, Gunnar Pettersson, Els Van de Velde

A Toolbox for ICT Technology Transfer Professionals

#### Elena Lopez Cano, Brisa Burriel Fuster, Lidia Herrera Arias

Valorisation and Commercialisation Societies in the Knowledge To Market Process of Higher Education Organizations Applying Science-To-Business Marketing Methods

# 15.40 – 16.20 COFFEE BREAK

# 16.20 – 18.00 PARALLEL SESSIONS

# KNOWLEDGE ASSET FLOWS AND VALUE CREATION FOR GREEN INNOVATION

moderators: Robert Huggins, Antonio Lerro

# Rosa Maria Dangelico, Antonio Messeni Petruzelli, Daniele Rotolo, Tommaso Savino

Organizational factors and technological features in the development of green innovations: evidence from patent analysis

#### Alexander Tanichev, Vitally Cherenkov

Profiting from Intellectual Capital: How to create Value from Green Innovations in the Modern Turbulent Environment

# Andreas Baresel-Bofinger, Panayiotis H. Ketikidis

Using Green Knowledge for Implementing Environmental Supply Chain Management Practices in Greek Manufacturers

# Antonio Lerro, Giovanni Schiuma, Robert Huggins

A self assessment tool for knowledge assets management in SMEs of renewables

# KNOWLEDGE ASSETS MANAGEMENT SYSTEMS

moderators: Bernhard Smandek, Ilidio Tomas Lopes

# Jutta Wollersheim, Claudia Carduck, Erich Barthel

 $\label{lem:monitoring} \mbox{ Monitoring of Competences in the Context of Innovation Management}$ 

# Ilídio Tomás Lopes

The claim for a complementary intangibles reporting approach: the case of the Portuguese Airlines companies

# Alberto Felice De Toni, Andrea Fornasier

Knowledge Management Cycle: classification, proposal and test

# James R.K Kagaari, J.C.Munene, Joseph Mpeera Ntayi

Performance Management Practices, Organisational Culture and Managed Performance in Public Universities in Uganda

# Moazzam Jan Bakhtiar, Ayesha Akbar, Imran Ahmad Shahzad

Faculty turnover intent in the higher education sector of the twin cities of Rawalpindi Islamabad Pakistan

# DEVELOPING SUSTAINABLE AND RADICAL INNOVATIONS: THE ROLE OF KNOWLEDGE ASSETS IN DYNAMIC BUSINESS ENVIRONMENTS

moderators: Nunzia Carbonara, Jose Sanchez-Gutierrez

# Suvi Välimäki, Anna-Maija Lämsä

Factors of organizational innovation in the field of diverse human resources

# Jose Sanchez-Gutierrez, Elsa G. Gonzalez-Uribe, Daniel Merin-Sigala

 $\label{eq:marketing Knowledge and CRM in clothing retail industry in Mexico} \\$ 

# Silvia Cantarello, Anna Nosella

Organizational Ambidexterity construct: a conceptual and operational review

# Mateja Jerman, Primož Dolenc, Igor Stubelj, Matjaž Novak

Assessing intangible assets: empirical evidence from developed and transition economies

# Marisa Padovani, Marly Monteiro de Carvalho

Knowledge Management, Competences and Resources in Industrial Projects: a case study in a Brazilian Chemical Company

# VALUE CREATION AND INTELLECTUAL CAPITAL

moderators: Eggert Claessen, Stefania Veltri

# Francesco Sole, Giovanni Schiuma, Daniela Carlucci

 $\label{lem:constraint} \textbf{Knowledge asset value dynamics: an application of system thinking for assessment}$ 

# Olga Ferraro, Stefania Veltri

Exploring the value relevance of Intellectual Capital in the Italian listed firms

#### Laurent Bravett

CRM Implementation Strategy in a Public Research Centre

# Valentina Della Corte, Roberto Micera, Giuseppina Zamparelli

Tradition-Based Firms and Dynamic Knowledge for International Competition

# Barbara Bigliardi, Alberto Ivo Dormio, Francesco Galati, Giovanni Schiuma

The impact of organizational culture on knowledge workers' job satisfaction

# 20.00 – 23.00 GALA DINNER

Hotel Hilton Garden Inn, Matera

Friday 25 June 2010	
08.30 - 08.40	OPENING DAY TWO  Maria Weir – Intellectual Asset Centre, UK
08.40 - 09.30	KEYNOTE SPEECH  JC Spender — ESADE and Lund University, USA  "Economics and IC Research"
09.30 - 11.10	PARALLEL SESSIONS
	DYNAMIC CAPABILITIES AND THE EXPLOITATION OF ENTREPRENEURIAL OPPORTUNITIES moderators: Susanne Durst, Jutta Wollersheim
	Susanne Durst, Jutta Wollersheim  The meaning of dynamic capabilities in the case of strategic renewal due to company succession
	George Tovstiga Strategic Innovation - A Dynamic Capability Perspective
	Marcel Rieser, Erich Barthel, Jutta Wollersheim  Development of a measurement approach for dynamic capabilities in the context of entrepreneurship:  Transferring the trimodal concept of personal assessment to the organisational level
	Eggert Claessen  Economic crisis and knowledge asset dynamics
	Musadaq Hanandi, Michele Grimaldi Virtual HRD as organizational model based on Web 2.0 for collaborative KM
	INTELLECTUAL CAPITAL AND ORGANIZATIONAL LEARNING DYNAMICS moderators: Olavi Uusitalo
	Jose Carlos Ramos, Marta Mas, Jose Albors  Actional Intelligence as a key element of organisational performance
	Erzsbet Noszkay, Bálint Liptay  DOING the Research - Action Research as a Practical Tool of Knowledge Management System Implementation
	Chiara Frigerio, Marco Marabelli, Federico Rajola Customizing ERP Systems: Knowledge Stickiness in Cross-Country ERP Implementation
	Sonja Radenkovic, Vladan Devedzic, Jelena Jovanovic

Content / Knowledge provision service for workplace learning

An empirical study of the relationship of learning motives and perceived learning performance

Shih-Wang Wu, Hsien-Jui Chung

#### STRATEGIC MANAGEMENT IN PUBLIC ORGANISATIONS: IMPLEMENTING IC APPROACHES

moderator: JC Spender

#### Daniela Carlucci, Giovanni Schiuma

IC-based dimensions of organizational climate in healthcare organizations

#### Susanne Durst, Stefan Güldenberg

The intellectual capital statement as a marketing communication tool: An exploratory study

#### Giustina Secundo, Alessandro Margherita, Gianluca Elia, Giuseppina Passiante

The Strategic Impact of Measuring and Reporting Intangible assets in Universities

#### Maurizio Rija, Giovanni Bronzetti

The application of an innovative IC conceptual framework as strategic tool in the Non Profit Sector

#### Giovanni Bronzetti, Graziella Sicoli

The application of intellectual capital reports in local authorities: analysis and empirical evidence

# **INTELLECTUAL CAPITAL AND PATENTS**

moderators: Finn Valentin, Christoph Ann

# Mikael Collan, Markku Heikkilä

Valuation of Patents with the Pay-off Method

#### Christoph Ann

Trade Secret Protection vs Patent Protection – Looking Out for Best Practice

#### Finn Valentin, Rasmus Lund Jensen, Anne Assmus

Pathways from open science to invention impact

# Wilhelm Bauhus, Susanne Föhse, Lucila Lunardi, Katharina Krüger

The long and winding road towards a patenting culture

# Bernhard Smandek, Andreas Barthel, Jens Winkler, Peter Ulbig

Balanced Score Card Implementation for IP Rights Management in a Public Research Institution Example of PTB

# 11.10 – 11.40 COFFEE BREAK

# 11.40 – 13.20 PARALLEL SESSIONS

# INTELLECTUAL PROPERTY MANAGEMENT IN HIGHER EDUCATION AND RESEARCH INSTITUTIONS

moderators: Alexandra Mayr, Aurelio Lopez Tarruella Martinez

# Laurent Manderieux, Simone Gasperoni

University-Industry relationship on IPR management: better understanding companies perspectives

# Babita Sinha, P.K. Ghosh

Functional approach towards promoting IP creation in higher education institutions

# Shanker Seetharam

The groundwork for Protection of Intellectual property in BRIC countries in the New economy

# Stuart Macdonald

Seducing the Goose: Patenting by UK Universities

# THE ROLE, USE AND IMPLICATIONS OF WEB 2.0 AND SOCIAL MEDIA FOR THE GENERATION, IDENTIFICATION AND MANAGEMENT OF KNOWLEDGE AND INTELLECTUAL ASSETS

moderators: Tim Wright, Daniela Castrataro

# Vilma Vuori, Jussi Okkonen

Refining information and knowledge by social media adding value by insight

# Carla Ross

Exploiting the potential of online consumer communities for collaborative learning and innovation

# Mirella Migliaccio, Felice Addeo, Francesca Rivetti

Market Knowledge Exploration and Web 2.0: Empirical Evidences in Hotel Chains

# Daniela Castrataro, Tim Wright

Twintangibles IP and IA in the Social Media Age

# Ivana Quinto, Simon Buckingham Shum, Anna De Liddo, Luca Iandoli

A Debate Dashboard to Enhance On-Line Knowledge Sharing

# INTELLIGENT ORGANIZATIONAL SYSTEMS: THE ROLE OF IC

moderator: Giovanni Schiuma

#### Josef Dobricky

Team Management Audit of a Company – A Tool for Exploitation of a Corporate Knowledge Asset

#### Gilberto Olavarrieta Trevino

Intelligence Capital: A Comprehensive Model of Intelligence within Capital Systems Theory

#### Ya-Hui Ling, Bih-Shiaw Jaw

The Moderating Effect of Business Environment in the Intellectual Capital-Global Initiatives Relationship

# Ivan Goloskokovic, Zoran Sevarac, Vladan Devedzic

InfraRed: Intelligent NFR-Based Adaptive Recommender of Educational Content

### Valentina Lazzarotti, Raffaella Manzini, Luisa Pellegrini

Open Innovation Models Adopted in Practice: an Extensive Study in Italy

13.20 - 14.50 LUNCH

14.50 – 15.30 ART-KNOWLEDGE-LAB

15.30 – 17.10 PARALLEL SESSIONS

#### ASSESSING THE LINK BETWEEN KNOWLEDGE ASSET AND BUSINESS PERFORMANCE

moderator: Rob McLean

#### Patrocinio Zaragoza-Sáez, Enrique Claver-Cortés

Relational capital inside multinationals

#### Stuart Watson, James Davidson

A Comparative Analysis of VAIC and Investor Measurements

#### Philippe W. Zgheib

Measurement of Intellectual Capital by Demonstration of Value Creation for Branding as Business Intangible Asset

# Lucia Varra, Lucia Buzzigoli, Cristina Martelli

Complex Knowledge Representation for the Management of a Competitive and Sustainable Tourism Destination

# Mihane Berisha-Namani

Information and Knowledge as Economic Resources in the Enterprises: The Case of Kosovo

# INTELLECTUAL CAPITAL AND LOCAL DEVELOPMENT DYNAMICS

moderators: Eduardo Tomé, Ingi Runar Edvardsson

# Matjaž Novak, Primož Dolenc, Igor Stubelj, Mateja Jerman

Contribution of human capital to economic growth from the education policy point of view Empirical analysis for EU economies

# Eduardo Tomé

Assessing Regional Intellectual Capital: A Case Study"

# Fabrizio Damiani, Ettore Bolisani

Knowledge Management Approaches for Peace and Development: the Experience of the UN Peacekeeping

# Peter Franz

The Adaptation of New Technologies by Regional Innovation Systems: The Example of Universities and Photovoltaics in Germany

# Ingi Runar Edvardsson

Outsourcing, intellectual capital and competitive advantage

# ORGANIZATIONAL ASPECTS OF INTELLECTUAL CAPITAL

moderator: Shanker Seetharam

# Roberto Carella , Mirko Vitali

Intellectual Capital and Innovation a case study in the south of Italy KIF

# Kristin Falck Saghaug, Peter Lindgren

Revelatory aspects of innovating the current business model – actualizing the hidden intellectual capital

# Nadir Ali Kolachi

Managing and Developing Intellectual Capital through Employees' Commitment Model (ECM)

# Alberto F. De Toni, Fabio Nonino, Matteo Pivetta

A methodology for assessing the coherence of companies' knowledge strategy

# Yafang Tsai, Shih-Wang Wu, Jersan Hu

 $The \ Interrelations \ on \ Interorganisation \ Knowledge \ Transfer \ to \ Creation \ of \ Corporate \ Value$ 

17.10 – 17.40	COFFEE BREAK
17.40 – 18.30	KEYNOTE SPEECH  James Guthrie — University of Bologna, Italy  "The Past, Present and Future of IC Research from an Accounting Perspective"
20.00 – 23.00	RECEPTION  Baccanti Ristorante, Matera

Saturday 26 June 2010	
08.50 - 09.00	OPENING DAY THREE  JC Spender – ESADE and Lund University, USA
09.00 - 10.00	ART-KNOWLEDGE-LAB
10.00 – 10.50	KEYNOTE SPEECH Nicolas Gorjestani – World Bank, USA "Management Mindsets for the 21st Century"
10.50 - 11.20	KNOWLEDGE CAFFÉ
11.30 – 12.20	KEYNOTE SPEECH  Yasar Jarrar – PriceWaterhouseCoopers, UAE  "A 'New Normal' for Management - Managing in Uncertain Times"
12.20 – 13.10	KEYNOTE SPEECH  Andy Neely – Cambridge University, UK  "The Future of Strategic Performance Measurement in an Era of Economy"
13.10 – 13.30	CONCLUSIONS AND FORUM CLOSING Giovanni Schiuma – University of Basilicata, Italy
16.30 – 18.30	GUIDED TOUR AROUND THE ANCIENT TOWN OF MATERA